# Peer Coaching Group Quick Reference

# ACTION LEARNING SOURCE – for Performance, Change and Learning –

## **For Support Groups**

# **Guidelines for Coaching**

## **Getting Coached**

- Explain your priority / goal in about 2 minutes.
- Explain your priority in terms of here-and-now.
- Be brief in your descriptions and answers.
- Briefly describe your feelings, if you prefer.
- Use "I" statements as much as possible in your explanations and answers.
- Don't repeat yourself.

## **Coaching Others**

- Listen closely to the presenter.
- Be brief in your questions or offerings.
- Ask questions about the presenter's current perspectives, assumptions, conclusions, etc.
- Limit advice and general discussion.
- Avoid lecturing the presenter.
- Help the presenter come to learning and realistic actions to take before the next meeting.
- Intervene if the group gets off the agenda.

## **Useful Questions to Support Members**

- Focus on the <u>presenter's</u> thoughts, feelings, and actions, <u>not</u> their boss's, spouse's, etc.
- Rarely have "yes" or "no" answers.
- Rarely start with "why".
- Rarely focus much on the past. Instead, focus on the present and future.
- Avoid "you should", "you have to" "you must", etc.

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Concise

## Sample Questions for Each Phase of a Coaching Time Slot

#### 1. Help People Report Their Priority / Goal:

- What do you want to work on today?
- What would you like from us today?
- How would you like to get it?
- Have you said everything that you want to say?
- What is the bottom line?

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# 3. Help People Move to Actions:

- Have you experienced anything like this before? What did you do? How did it work out?
- What do you hope for?
- What's preventing you from...?
- What would you be willing to give up for that?
- If you could change one thing, what would it be?
- Imagine a point in the future where your priority is addressed. How did you get there?
- What can you do before the next meeting?
- Who will do that action? By when? What will it look like when done? How will we know it's done?
- Is there additional support that you need from us?

## 2. Help People Clarify Their Priority / Goal:

- How is this priority important?
- What do you think the root of this priority is?
- How would [the other party] describe the priority?
- What's your role in this priority?
- Where do you feel stuck?
- Is what you're doing resulting in what you want?
- What is the intent of what you're saying?
- Where are those strong feelings coming from?
- What would you like us to ask?

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### 4. Help People Deepen Their Learning:

- How did this time slot go for you?
- What is the learning in this for you?
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## **Guidelines for Facilitating**

## **Preparing**

- Bring a clock.
- Send the virtual connection info to other members.
- If members do not already have them, send copies of Session Management
   Form and this document.
- Remember you are a member too you get coached and coach too.

#### **Facilitation Tasks**

- Manage meeting to the agenda.
- Keep track of time.
- Ensure support is focused on presenter's priority / goal.
- At the midpoint, ask presenter if the time slot is helpful.
- Call on quiet members.
- Tell members when they have 2 minutes left in the time slot.
- Be sure actions are realistic and relevant.
- Remember to offer feedback, questions and support during other members' time slots, too.

## **Agenda for Support Groups**

## Opening the Meeting and Check-in

- Welcome other members to meeting.
- Review "Values" and "Ground Rules" (to the right).
- Allow up to 2 minutes for all members to quietly complete the first part of their Session Management Form, to select a priority / coaching goal for this meeting.
- Have all members check in, briefly mentioning their coaching goal for this meeting.
- Review the guidelines for "Getting Coached" and "Coaching Others".

## **During Coaching Time Slots**

- Each person gets coached by other members.
- Encourage use of sample questions and guidelines.
- Be sure each member gets the same amount of time for their coaching time slot.
- Watch the clock!

## **Closing and Evaluating the Meeting**

- Allow up to 3 quiet minutes for all members to complete the second part of their Session Management Form, recording their learnings from the current meeting.
- Invite all members to share any learnings that they gained during the meeting.
- Evaluate the meeting, with each person saying out loud:
  - 1. Their rating of the overall quality of the meeting ("1" is very low, "5" is very high)?
  - 2. Why did they choose that rating?
  - 3. What they could have done in that meeting to help the meeting get a rating of "5" now?
- Verify the date, time and location of the next meeting.

#### **Values**

- Participate fully.
- Communicate your needs.
- Help each other clarify needs.
- Respect those needs.
- Help members exchange support, feedback, questions and resources.

#### **Ground Rules**

- Start and end on time.
- Confidentiality is assured.
- Keep the process focused.
- Manage your time; help the others to help you.
- All opinions are honored.
- You can respectfully disagree with each other.
- Let other members know if you cannot attend the next meeting.