

**Table II:8 – Overview of the Management System of an Organization**

<b>Inputs:</b> people, money, equipment, facilities, supplies, people's ideas, people's time, etc.		
<b>System Loop</b>	<b>Major Functions</b>	<b>Comments</b>
<b>Planning</b>	Strategic planning for the organization (mission? vision? values? goals?)	<ul style="list-style-type: none"> <li>▪ All activities are integrated with each other.</li> <li>▪ Driving force behind all activities is leadership among Board members and employees.</li> <li>▪ Leadership sets direction, guides resources toward the direction, and makes adjustments to keep resources on track.</li> <li>▪ Strategic goals set direction for organization and suggest performance goals for Board and employees.</li> </ul>
	Business planning for each product or service (customers? outcomes? marketing? costs?)	
	Resource planning for the organization (people? revenue? technologies? facilities? other?)	
<b>Developing</b>	Revenue development (obtaining and allocating funds for major activities)	
	Board and employee development (recruiting, training, organizing)	
	Development of other resources (facilities, supplies, policies, procedures, etc.)	
<b>Operating</b>	Supervision and teamwork	
	Product and service development and sales	
	Advertising and promotions	
	Facilities management	
	Financial management	
	Administration	
<b>Evaluating</b>	Board	
	Individuals	
	Products and services	
	Processes (cross-functional)	
	Organization	
<b>Outputs:</b> benefits to customers, trained Board members and employees.		