

Table II:9 – Overview of the Management System of a Nonprofit Organization

Inputs: people, money, equipment, facilities, supplies, people's ideas, people's time, etc.		
System Loop	Major Functions	Comments
Planning	Strategic planning for organization (mission? vision? values? goals?)	<ul style="list-style-type: none"> All activities are integrated with each other. Driving force behind all activities is leadership among Board and staff.
	Planning for programs (similar to business planning) (clients? outcomes? services? marketing? costs?)	
	Resource planning (people? fundraising/revenue? technologies? other?)	
Developing	Revenue / fundraising development (for major activities)	<ul style="list-style-type: none"> Leadership sets direction, guides resources toward the direction, and makes adjustments to keep resources on track.
	Board, staff and volunteer development (recruiting, training, organizing)	
	Development of other resources (facilities, supplies, policies, procedures, etc.)	
Operating	Supervision and teamwork	<ul style="list-style-type: none"> Strategic goals set direction for organization and suggest performance goals for Board and staff.
	Program operations	
	Advertising and promotions	
	Facilities management	
	Financial management	
Evaluating	Administration	
	Board	
	Individuals	
	Programs	
	Processes	
	Organization	
Outputs: community needs met by nonprofit, trained Board and staff members.		